Pattern Recognition in Fundamental Stock Analysis

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Anava Corporation

Intends to become the leading supplier of a new class of tools for investment analysis and risk management. We apply advanced analysis techniques to give our customers far better performance and ease of use than competing products.

Our targeted customers are financial services companies who can supply our products as value-added services to end users.

For market validation, we are test marketing our first product directly to individual and professional value investors. From this entry niche, we will build a line of products for institutional investors and investment advisors, then a line of products for general risk management.

We are presently located in the San Jose Software Business Cluster.

Anava Corporation   **Phone: (408) 918-9331**
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Machine Intelligence And Investing

Anava Corporation uses hybrid technology incorporating elements of rule-based systems, fuzzy logic, and non-parametric analysis. However, we have a unique way of applying these technologies:

• Rule #1 – Machines aren't intelligent.

• Rule #2 – People are intelligent.

• Rule #3 – Machines are very fast, very precise, and don't get bored.

• Rule #4 – Unintelligent speed and precision isn't good for much.

• Rule #5 – Intelligence that's too late and based on insufficient data isn't good for much either.

Conclusion

Machines and people working together are the way to go!

Investor's Aide

Web-enabled for research

EXAMPLES

FILTER

RESULTS

Server version under development

End-user acceptance testing In progress

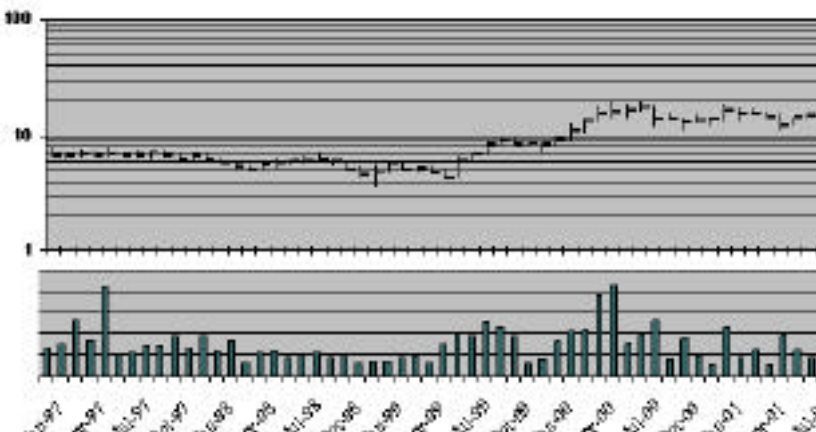# Is Embrex Like Astronics?

Price/Volume History Through: 01/31/00

5 Year Price/Volume History Through: 10/31/01
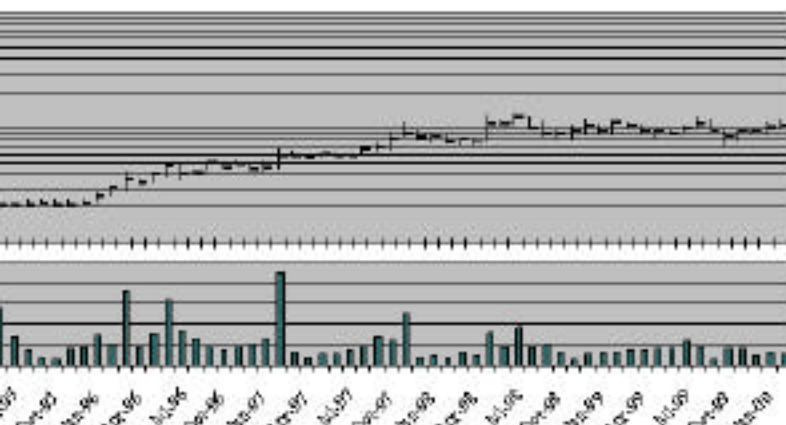
	12/95	12/96	12/97	12/98	12/99
Income Statement ($Mil)					
Revenue/Sales:	28.5	38.4	41	46.1	50.6
Net Income:	1.8	2.7	3.6	4.3	4.8

	12/96	12/97	12/98	12/99	
Income Statement ($Mil)					
Revenue/Sales:	20.6	24.8	28.6	33.8	
Net Income:	0.3	1.8	2.9	5.7	

Cash flow   Free cash flow   Net cash from operating activity

Astronics in February, 2000
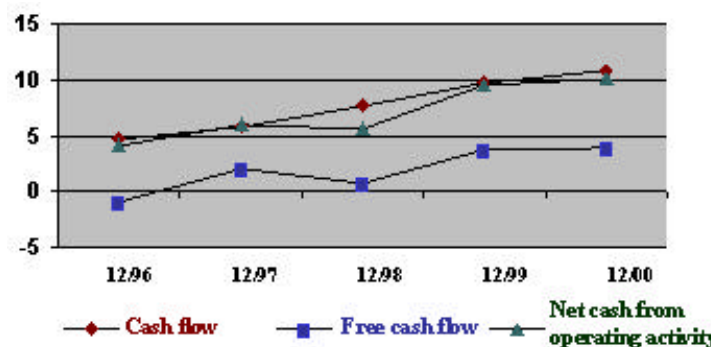
Embrex in November, 2001

Are There Biotech Companies Now Like Cisco Used To Be?

Example Company
Cisco in February, 2000

Filters Used
Biotech, Drug, All Companies

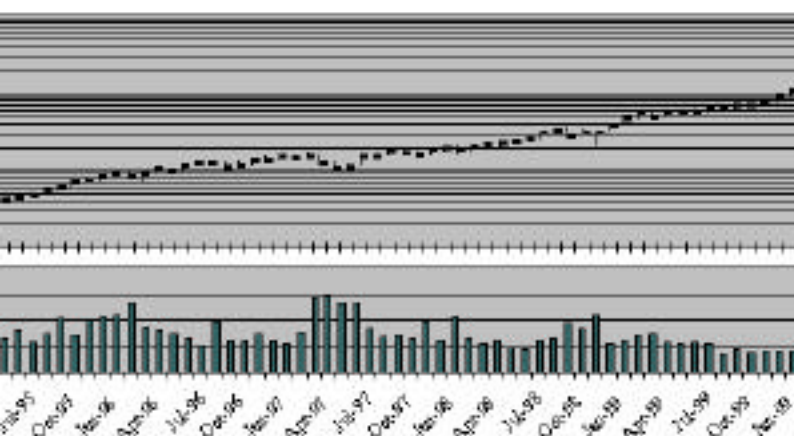**Similar Companies Found in November 2001**
Biotech: none
Drug: Pfizer, Johnson & Johnson, GlaxoSmithKline (Poor fit)
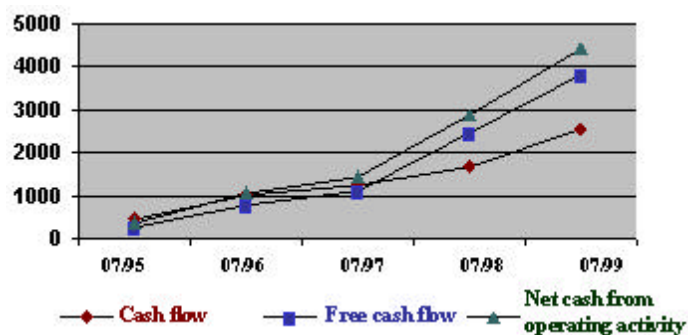All: GE, Microsoft, WalMart, Exxon-Mobile, Pfizer, … (Good fit)
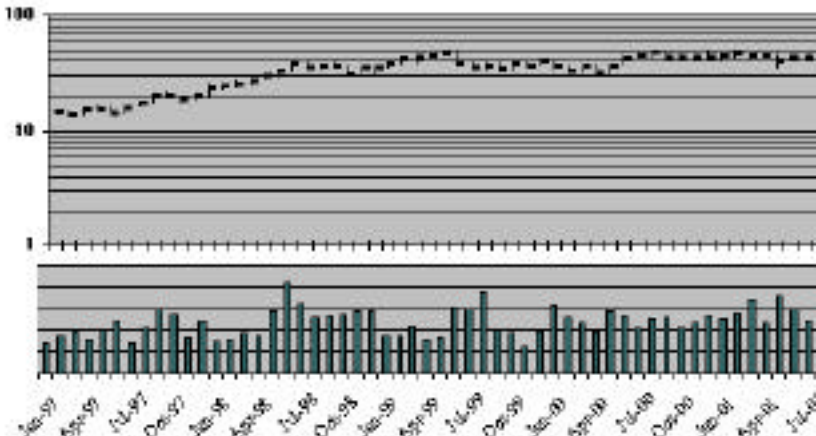
Is Pfizer Like Cisco?
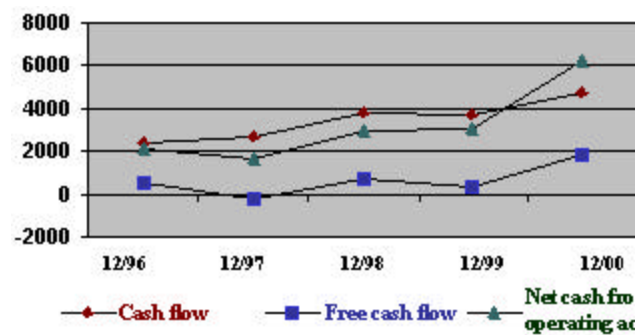
ANAVA

ar Price/Volume History Through: 01/31/00

5 Year Price/Volume History Through: 10/31/01

	07/95	07/96	07/97	07/98	07/99
come Statement ($Mil)					
venue/Sales :	1978.9	4096	6440.2	8458.8	12154
et Income:	421	913.3	1048.7	1350.1	2096

Cash flow   Free cash flow   Net cash from operating activity

	12/96	12/97	12/98	12/99	12/
Income Statement ($Mil)					
Revenue/Sales :	11306	12504	13544	16204	29
Net Income:	1929	2213	3351	3179	3

Cash flow   Free cash flow   Net cash fro operating ac

Cisco in February, 2000

Pfizer in November, 2001

Present Business Priorities

We need:

- Individual and professional investors who choose their own stocks based at least in part on fundamental analysis to participate in our market validation program.

- Financial services companies who are willing to fund development of applications tailored to their needs, in return for the opportunity to be the first to provide this new technology to their customers and employees.

- Investment professionals who are interested in advisory board and board of directors positions.

- Potential investors in Anava Corporation.